



IICM

Indian Institute of Capital Markets

Agenda:

- ✓ About IICM
- ✓ Batch 2009-10
- ✓ Curriculum
- ✓ Grooming at IICM
- ✓ Competencies
- ✓ Infrastructure
- ✓ Corporate Interface
- ✓ Your Association – Our Strength

UTI INSTITUTE

“Empowering Capital Markets Excellence”

About IICM

IICM – Securities Markets Program

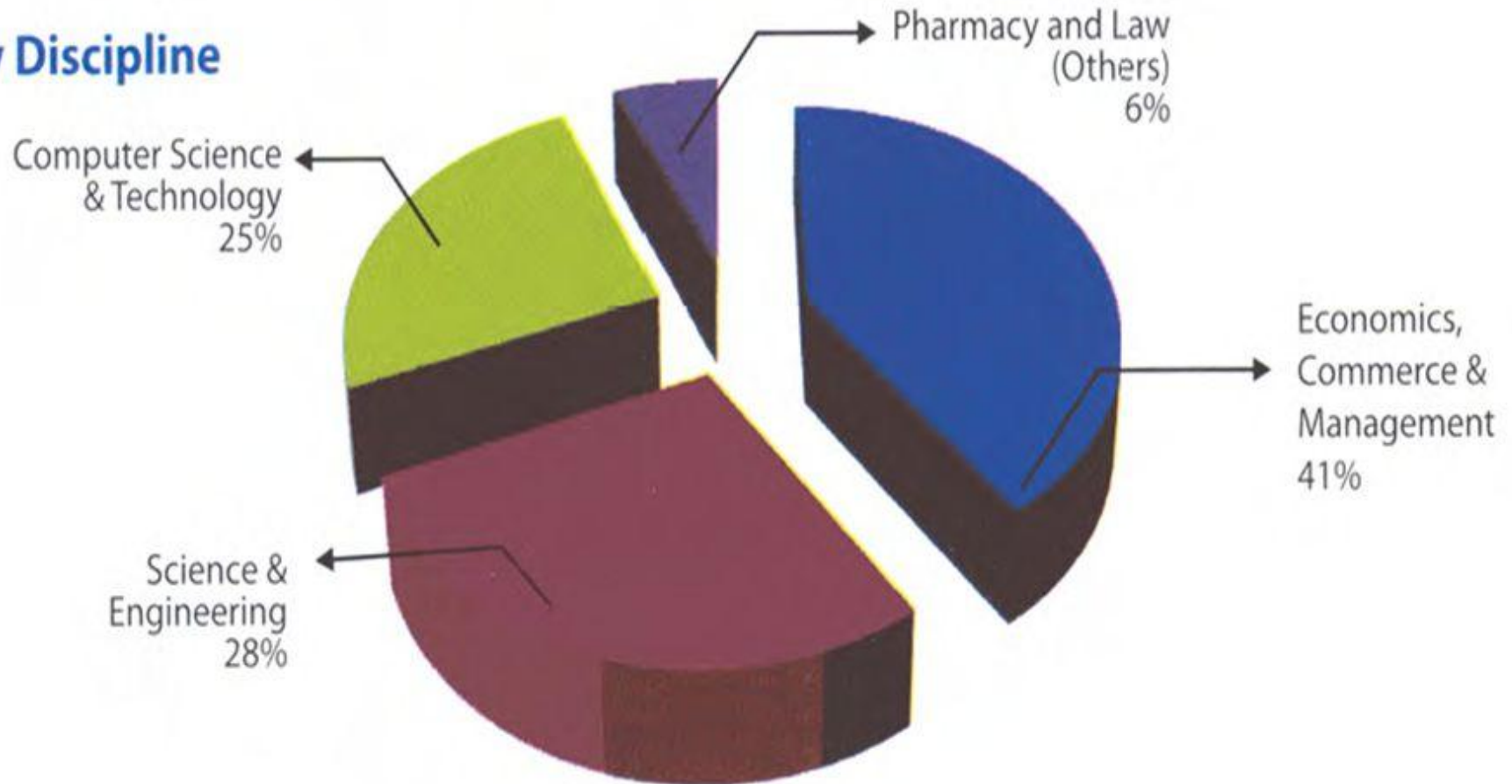
IICM - An initiative by UTI Institute of Capital
Markets, Mumbai

Selection

- ✓ Pan India SMP (Securities Market Programme) Aptitude Test conducted in 8 Major Metros.
- ✓ Rigorous selection procedure.
 - ✧ SMP Written Test is followed by PI.
 - ✧ The intake is in the Ratio of 10:1.
- ✓ Selects mostly MBAs, PGs, Engineers & Graduates having at least 2 Years of Work Experience.
- ✓ SMP 2009 - 10 Batch (32 Students) – 97% of Candidates have Work Experience.

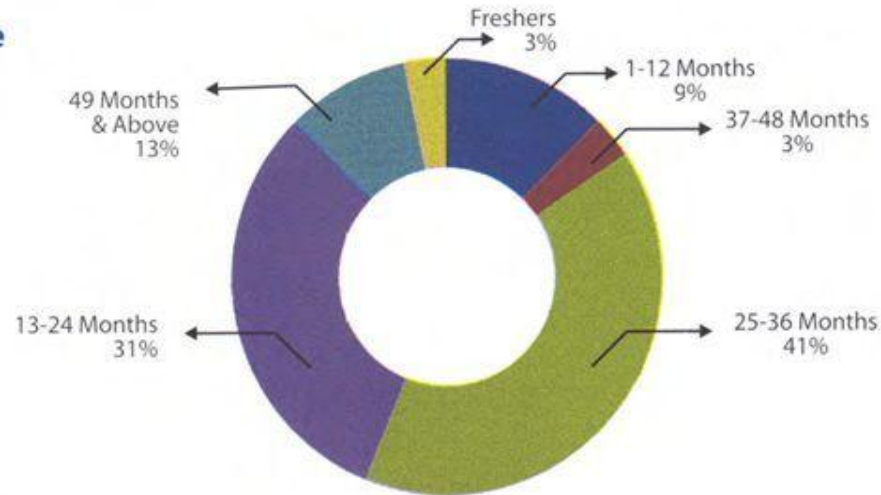
Batch 2009-10

By Discipline

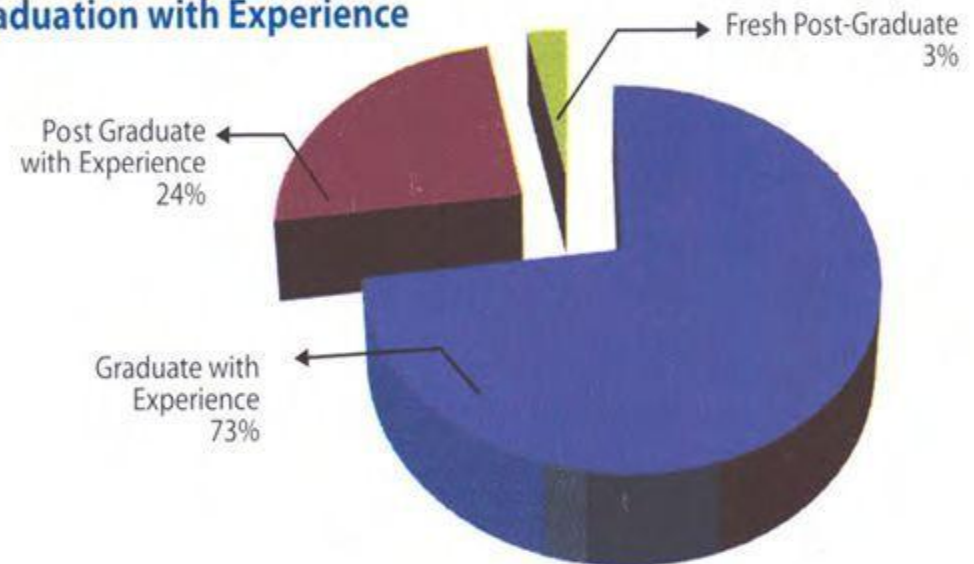


Batch 2009-10

By Experience



By Graduation with Experience



Curriculum

Term I	Term II	Term III	Term IV
Economics for Securities Markets	Theory of Investments	Internship	Global Securities Markets & Investments
Accounting for Management	Debt Markets	16 th November 2009	Behavioral Finance
Mathematics for Securities Markets	Fundamental & Technical Analysis	To	Principles & Practice of Regulating Securities Markets
Applied Statistics	Econometrics & Time Series Analysis	31 st January 2010	Institutions & Intermediaries in Securities Markets
Financial Systems	Portfolio Management		Venture Capital & Private Equity
Corporate Finance	Commodity Derivatives		Mergers & Acquisitions
Investment Banking	Financial Derivatives		Risk Management & Hedge Funds
Equity Markets	Cases in Investment Management		Corporate Valuations
	Financial Modelling		Forex Markets

Key Differentiating Factors

Grooming

- ✓ Concept Classes
- ✓ Focused Industrial Projects/Assignments in every trimester.
- ✓ Regular Activities
 - ❖ Personality Development.
 - ❖ Investor Education Program by NISM, SEBI.

Corporate Interface

We have association with the following organizations:

SEBI

NSE India

Forward Market Commission

Bloomberg

Morgan Stanley India

JM Financials

Tech 3

RCOM

Karvy Securities

Key Notes Financial Ltd.

Darashaw & Co Pvt. Ltd

CMEI

Financial Technology

In-House Faculty

- Dr.M.Thiripal Raju, Professor & In-Charge of IICM,
Ph.D. from IIT, Mumbai
- Prof. G. Sethu, Professor
Governing Council Member (IICM), OSD and In-Charge NISM,
B-Tech(Honours) (IIT, Kharagpur), M-Tech (IIT, Madras) &
Doctorate in Management (with Finance specialization) (IIM, Ahmedabad)
- Dr. Sudip Kumar Ghose, Associate Professor
Post Graduate in Economics (JNU, New Delhi), M.Phil(Centre for Development Studies,
Trivandrum)
PhD in Economics (University of Birmingham, UK)
- Dr. S. Arumugam, Assistant Professor
Post Graduate in Commerce (Madurai Kamaraj University),PGD in Econometrics and Ph.D in
Commerce with Specialization in Finance (Annamalai University, Chidambaram)
- Dr. Rachana Baid, Assistant Professor,
Post Graduate in Commerce with first rank, Ph.D in Finance (Osmania University,
Hyderabad)

Faculty

Guest Faculty

Shri C. B. Bhavé – Chairman, SEBI

Smt. Usha Narayanan - Executive Director, SEBI

Shri G. Anantharaman - Whole Time Member, SEBI

Mr. Murlidhar Rao – Chief General Manager, SEBI

Shri M. R. Gandhi - CGM, RBI

Shri A. P. Kurian - Chairman, AMFI

Mr. Arup Mukherjee – Senior Vice President, NSE

Dr. P C Basu – CFO, Reliance Communication

Shri Dharmakirti Joshi - Principal Economist, Crisil

Shri Shekhar Sathe - Group Head, Risk Management, Kotak

Shri B. Gopalakrishnan - Sr. Vice President, AXIS Bank

Shri Y. Venkata Rao - Secretary (Investments), LIC India.

Prof. P. G. Apte – Ex Director, IIM Bangalore

Prof. J. R. Varma- IIM, Ahmedabad

Dr. S. Amanulla - IIM, Luknow

Shri Shailesh Haribhakti - Managing Partner, Haribhakti & Co.

Faculty

Visiting Faculty

Prof. M. Ravi Sundar – ED, Morgan Stanley India.

Dr. B Madhuprasad –VC, Keynote Financial Ltd.

Mr. Conrad Vincent – Director,Debt,JM Financial

Mr. Hemant Kale – Founder ,Tech 3

Prof. Sundar Ram Korivi – Dean, SBM, NMIMS

Prof. Neeraj Hatekar – Prof Mumbai University

Dr. M Venkateshwarlu, Prof. NITIE

Dr. M. H. Suryanarayana - IGIDR, Mumbai

Dr. K. Kiran Kumar - ISB, Hyderabad

Dr. Kaushik Bhattacharya - IIM, Lucknow

Shri Golaka C. Nath - CCIL.

Dr. Anil Biswas - IIM, Kolkata

Dr. Kaustav Sen - Lubin School of Business, NY

Shri S. K. Parida - Forward Market Commission

Dr. Sapat Narayan Rao - IIT, Bombay

Infrastructure



Infrastructure

- ✓ Residential Accommodation with Wi-Fi Connectivity.
- ✓ 24*7 Access to Bloomberg Terminal.
- ✓ State of the art computer lab fully equipped with Prowess, Alpha, & E-Views.
- ✓ Library
 - ❖ 7200 books and more than 120 journals and periodicals
 - ❖ Equipped with 400+ Audio/Video collections.

Past Recruiters At IICM

Banks

AXIS Bank
Bank of Baroda
Bank of India
HDFC Bank
Indian Bank
Punjab National Bank
YES Bank

Exchanges & Related Organisations

Bombay Stock Exchange
Clearing Corporation of India Ltd
Interconnected Stock Exchange
Multi Commodity Exchange
National Stock Exchange
State Trading Corporation of India

Investment Banks

Darashaw & Co
JP Morgan
Karvy
Keynote Corporate Services Ltd.
SBI Capital Markets
Trust Financial Consultancy Services Pvt. Ltd.
UBS

Brokerage Houses

ABN Amro Securities
Asit C Mehta Investment Intermediaries
Fortis Capital
IDBI Capital Market Services
Parag Parekh Financial Securities
Sushil Finance
UTI Securities

Mutual Funds

ABN Amro AMC Ltd
Franklin Templeton AMC Ltd
LIC Mutual Fund
SBI Mutual Fund
Sundram BNP Paribas

Research Firms

BOE Research
Dawnay Day AV Analytics
Evaluate Serve
Independent International
Investment Research PLC
Pinc Research
Smart Analyst
Syven Technologies

Media

CNBC TV 18
Economic Times
NDTV Profit

Insurance

Birla Sunlife
ICICI Lombard

Others

Accenture
Aranca (Mumbai) Pvt. Ltd.,
CRISIL
Consulting Engineering Services Ltd
Infosys

Companies that offered Internship to the Current SMP Batch (2009-10)

Aadhaar Micro-Enterprise Solutions Trust

Aryaman Financial Services Ltd.

BOB Capital Markets Ltd,

BOE Research Pvt. Ltd

Fortress Financial Services Ltd

Forward Markets Commission

FT Knowledge Management Company Ltd

Inter-connected Stock Exchange of India Ltd

Keynote Corporate Services Ltd.

MAIA Financial Services Pvt Ltd.

Modex International Securities Ltd, New Delhi

Multi Commodity Exchange of India Ltd

NCDEX Spot Exchange Ltd

Networth Stock Broking Ltd.

PRTM Consultancy, Bangalore

Reliance Capital

Sahara Mutual Fund

SATCO Securities & Financial Services Ltd.

TOSS Financial Services Pvt. Ltd.

UTI Mutual Fund

Your association with IICM is solicited for

- ✓ **Continuous Interaction & Learning**
- ✓ **Final Placements**

**Looking forward to a
Synergetic and Prolific partnership.**



Thank You!!!